

Edgar Steinbach

PRICE LIST 2020

Chinese Export-Hair

Length in cm	Price €/100g	Price €/100g	Weft €/100g
	light colors	dark colors	
20	237,97	148,43	+10%
25	249,31	151,11	
30	260,89	163,23	
35	273,97	173,10	
40	284,61	204,91	
45	300,89	229,35	
50	324,12	244,58	
55	366,24	261,71	
60	389,40	301,22	
65	434,45	309,44	
70	492,75	344,65	
75	530,11	387,31	
80	602,36	412,59	

Minimum order quantity per color and length: Human hair 200g -
bundles per 100 g; excess lengths on request; no liability for errors
incl. VAT; excl. shipping costs; subject to change

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Indian Export-Hair

Length in cm	Price €/100g	Price €/100g	Weft €/100g
	light colors	dark colors	
20	240,26	160,99	+10%
25	256,10	171,23	
30	269,63	182,24	
35	279,13	207,12	
40	325,62	249,90	
45	356,75	284,36	
50	403,13	324,68	
55	496,25	380,74	
60	555,24	426,23	
65	593,45	453,54	
70	655,36	498,72	
75	676,99	533,91	
80	697,10	541,92	

Minimum order quantity per color and length: Human hair 200g -
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Indian Remy-Hair

Length in cm	Price €/100g	Price €/100g	Weft €/100g
	light colors	dark colors	
20	261,02	180,87	+10%
25	275,15	187,19	
30	288,89	194,33	
35	298,21	202,37	
40	326,33	255,12	
45	341,97	304,74	
50	409,67	382,93	
55	500,10	443,46	
60	560,42	529,72	
65	599,12	576,32	
70	687,69	659,72	
75	699,97	665,19	
80	710,56	699,48	

Minimum order quantity per color and length: Human hair 200g -
bundles per 100 g; excess lengths on request; no liability for errors
incl. VAT; excl. shipping costs; subject to change

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European Mixed-Hair

Length in cm	Price €/100g	Price €/100g	Weft €/100g
	light colors	dark colors	
20	339,98	172,36	+10%
25	401,12	199,26	
30	439,96	222,16	
35	459,45	250,64	
40	466,32	284,16	
45	520,22	330,24	
50	548,96	379,85	

Minimum order quantity per color and length: Human hair 200g -
bundles per 100 g; excess lengths on request; no liability for errors
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East-European Human Hair

Length in cm	Price €/100g	Price €/100g	Weft €/100g
	light colors	dark colors	
20	449,92	397,39	+10%
25	470,52	400,96	
30	535,23	462,95	
35	561,39	474,36	
40	589,89	551,47	
45	600,13	560,69	
50	791,26	722,86	

East-European Virgin Human Hair

Length in cm	Price €/100g	Price €/100g	Weft €/100g
	light colors	dark colors	
20	200,00	180,00	+10%
25	225,00	200,00	
30	285,00	260,00	
35	350,00	320,00	
40	420,00	400,00	
45	490,00	460,00	
50	765,00	735,00	

Minimum order quantity per color and length: Human hair 200g - bundles per 100 g; excess lengths on request; no liability for errors incl. VAT; excl. shipping costs; subject to change

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Wigs, made with chinese Export-Hair

Length in cm	Price € / per unit Fully hand-knotted wig	Price €/ per unit Wefted back, hand-knotted front hair line
20 cm/ 80g	696,21	664,98
25 cm/90g	712,06	671,19
30 cm/100g	724,60	686,12
35 cm/ 100g	756,27	706,36
40 cm/100g	798,45	712,86
45 cm/100g	849,72	821,52
50 cm/120g	976,26	916,58
55 cm/130g	1016,64	976,56
60 cm/ 150g	1217,23	1100,87

Minimum order quantity per color and length: Human hair 200g - bundles per 100 g; excess lengths on request; no liability for errors incl. VAT; excl. shipping costs; subject to change

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$\frac{3}{4}$ - wigs, chinese Export-Hair

Length in cm + Weight in g	Price € / per unit Fully hand- knotted	Price € / per unit wefed
20 cm/ 80g	600,98	560,35
25 cm/90g	679,51	576,95
30 cm/100g	698,22	590,10
35 cm/100g	705,02	620,79
40 cm/100g	734,00	642,46
45 cm/100g	789,16	721,36
50 cm/120g	821,36	814,67
55 cm/130g	977,50	871,46
60 cm/150g	1113,63	979,83

Minimum order quantity per color and length: Human hair 200g - bundles per 100 g; excess lengths on request; no liability for errors incl. VAT; excl. shipping costs; subject to change

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Tools

Product description	Price € / per unit
Color chart	75,00 €
Wave-pattern chart	50,00 €

Hair color chart system by Edgar Steinbach

Light colors: 10, 12, 14, 15, 16, 18, 20, 22, 24, 25, 27, 30, 31, 33, 33B, 33D, 60, 613, white, 130, 144, L-red, green, 530, yellow, violet, orange, red, burg, pink, new green, blue, purple, 99J

Dark colors: 1, 1b, 2, 3, 4, 5, 6, 8

Custom hair color order available.
Surcharge 5% on light hair colors.
Min. Order quantity 200g.

Discount for Professionals

Total amount in Euro (hair goods)	Discount in %
5.000,00 Euro	- 5%
10.000,00 Euro	- 10%
15.000,00 Euro	- 15%
20.000,00 Euro	- 17%
50.000,00 Euro	- 20%

Minimum order quantity per color and length: Human hair 200g - bundles per 100 g; excess lengths on request; no liability for errors incl. VAT; excl. shipping costs; subject to change